

# Egyptian Agricultural Exports Growing into the Right Direction



## What is the Agricultural Export Council - AEC?

- ❖ **The Agricultural Export Council was established in 1997 by decree from Minister of Trade and Industry.**
- ❖ **Started its actual activity in 2000.**
- ❖ **The council was founded as a non- profitable organization.**
- ❖ **The council is considered the authorized representative for the Agricultural export sector.**
- ❖ **The Council is the official spokesman on behalf of the agricultural exporters, concerning the major questions of foreign trade and contribute in putting the regulating policies to increase the Egyptian exports in the Agriculture.**





## Our Vision

- ❖ **Increase the Egyptian exports in the Agricultural sector globally and penetrate new International Markets.**
- ❖ **Promote Egypt Globally in the Agricultural Sector and raise the technology and Food safety awareness among the Egyptian producers and exporters.**



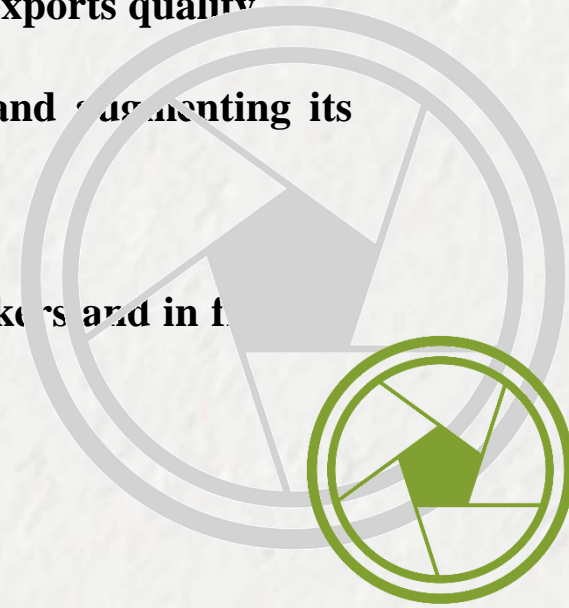
## Our main Mission

- ❖ **Raise awareness and competitiveness among all the Egyptian producers and Exporters.**
- ❖ **Work on eliminating obstacles that hinder the agriculture export development.**
- ❖ **The council focuses on members' interests in policy decisions and advocacy with the government of Egypt with the objective to increase the Agriculture investments.**
- ❖ **Support the Egyptian companies in the Administrative and vocational training programs with governmental and non-governmental specialist organizations.**
- ❖ **Raise the awareness among the producers and the exporters to acquire the food safety regulation and international certificates for better competing with the international markets.**



## Objectives:

- ❖ **Supporting the organizational ability of the Agricultural Export Council.**
- ❖ **Introducing services to promote competition capability of the Agricultural Export Council in the world market, and business sectors.**
- ❖ **Opening new markets for our agricultural exports and developing our exports for the traditional markets as well.**
- ❖ **Improving the opportunities to obtain technology, and increasing the standards of the agricultural exports quality.**
- ❖ **Refining the reputation and the image of the agricultural export Industry all over the world, and augmenting its presence in the outside markets.**
- ❖ **Representing and speak for the members' interests before the Egyptian governmental decision makers and in front of the international governmental departments as well.**
- ❖ **Availability of work opportunities to treatment one of the major problems in the Egyptian Society.**

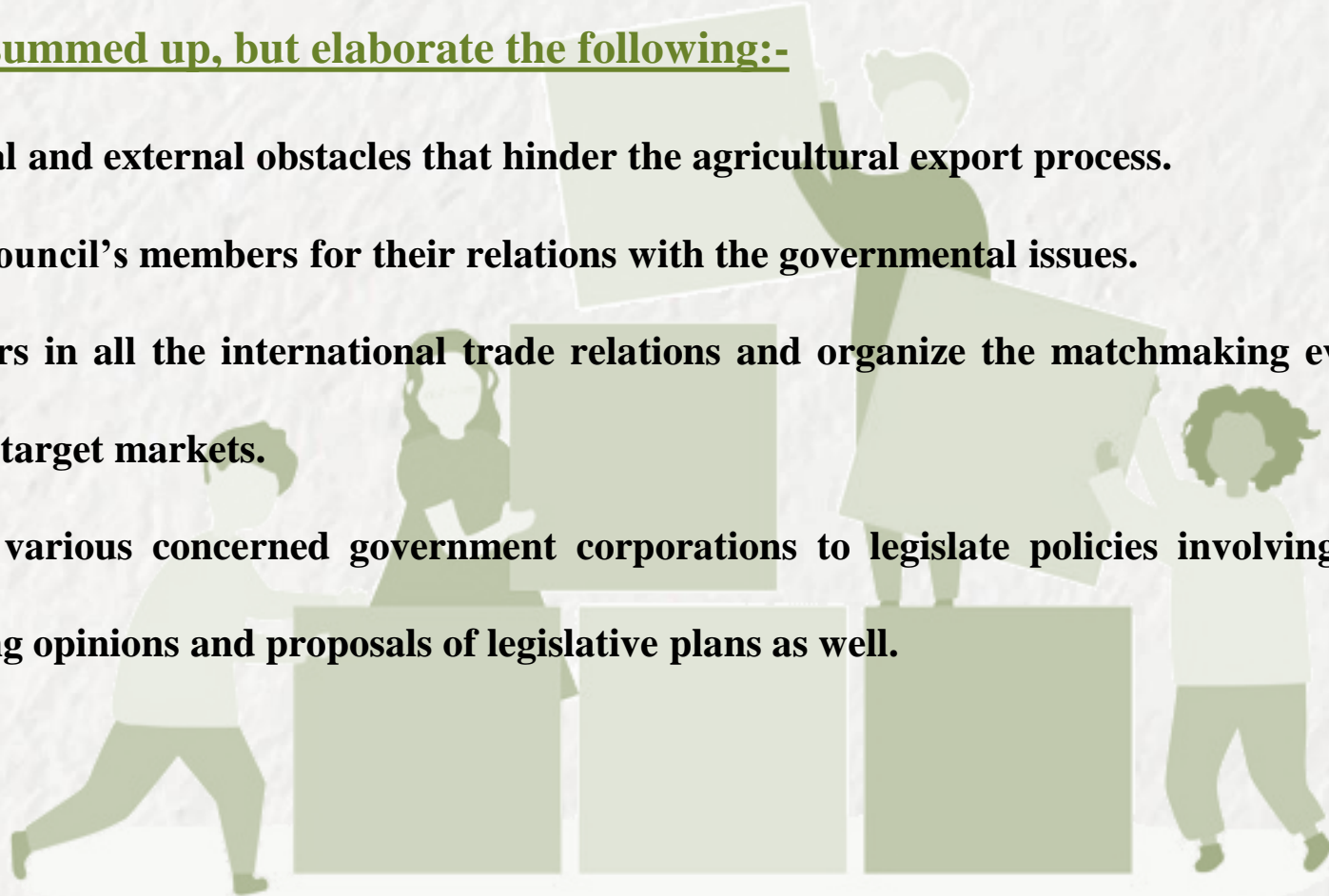




## Council Activities:

### Our activities are not summed up, but elaborate the following:-

- ❖ **Eliminate the internal and external obstacles that hinder the agricultural export process.**
- ❖ **Support the export council's members for their relations with the governmental issues.**
- ❖ **Support our members in all the international trade relations and organize the matchmaking events, trade fairs and conferences with the target markets.**
- ❖ **Cooperate with the various concerned government corporations to legislate policies involving agricultural Export Industry, plus viewing opinions and proposals of legislative plans as well.**



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**Egypt exported 140 Agricultural Crops to  
more than 140 Countries during the last  
Season 2019/2020**







# EGYPT farming since the dawn of history

**Egypt has one of the oldest Agricultures in the world, and since Pharaonic times we have been specialized in Agricultural Activities**



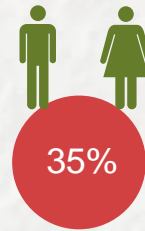
# Agriculture In Egypt

## Population



With population of  
around 97 million people

## Workforce



Agriculture and Agriculture related  
Activities employ around 35 % of  
Egypt's labor force

## Green Area



With cultivated area reaching  
around 8.5 Million Acres

## GDP



Make up around 14.5 % of Egypt's GDP



المجلس التصديري للحاصلات الزراعية  
AGRICULTURAL EXPORT COUNCIL

# The Evolution of Modern Agriculture

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**Land Reclamation Projects lead to Increase of Cultivated Area and put the foundation for Industrial Agriculture**





# Institutions supporting in Egypt

**Supporting Farmers and Exporters to Improve Production and reach Global Markets**



Ministry of Agriculture and Land Reclamation



الإدارة المركزية للحجر الزراعي



G.O.E.I.O



ECS  
التشيل التجاري المصري  
Egyptian Commercial Service



Ministry of Trade & Industry  
وزارة التجارة والصناعة



Horticultural Export Improvement Association



Agricultural Research Center



Agricultural Extension Service

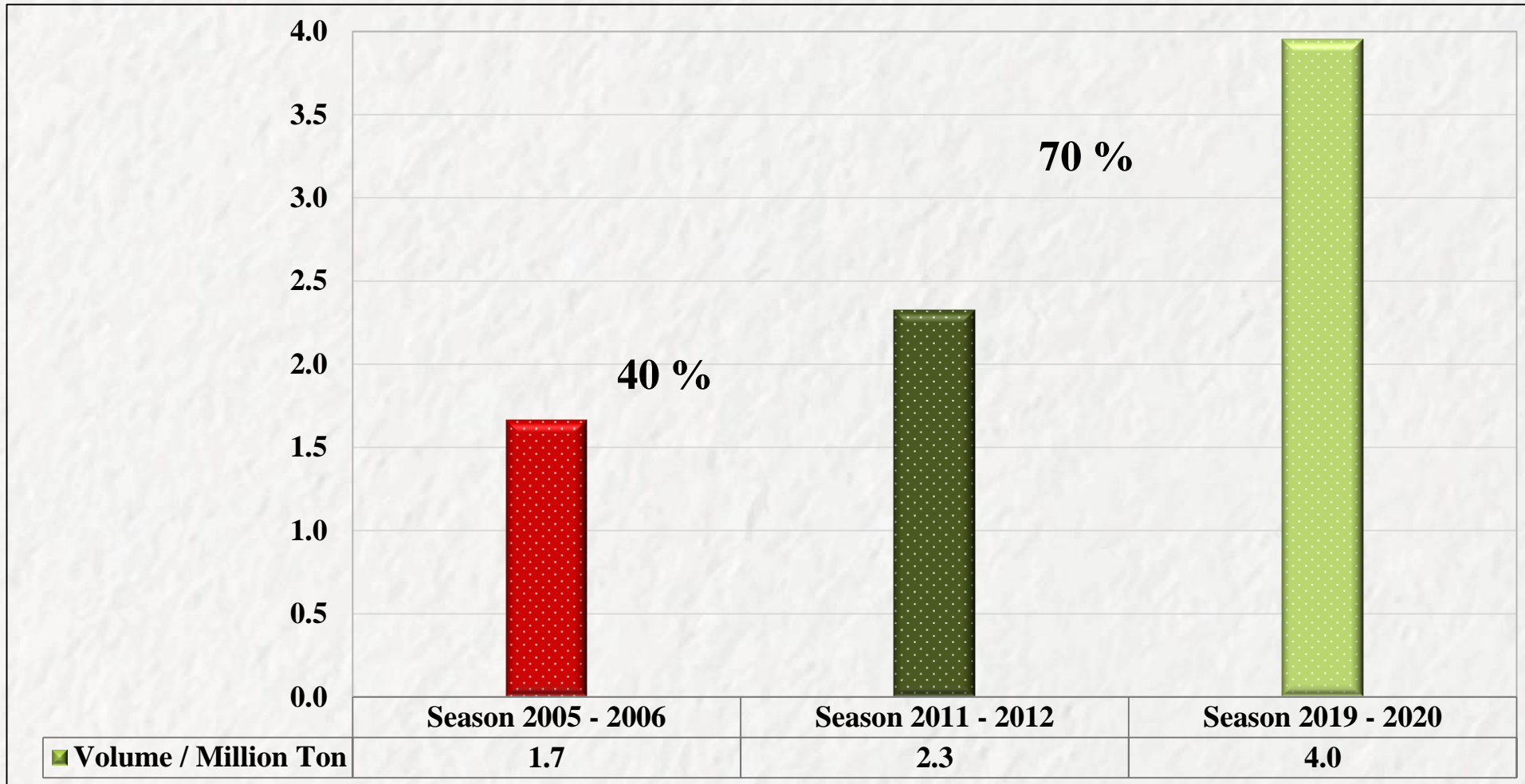




# Some Figures about the Agricultural Export Sector in Egypt



## Egypt's Exports of Agricultural Crops

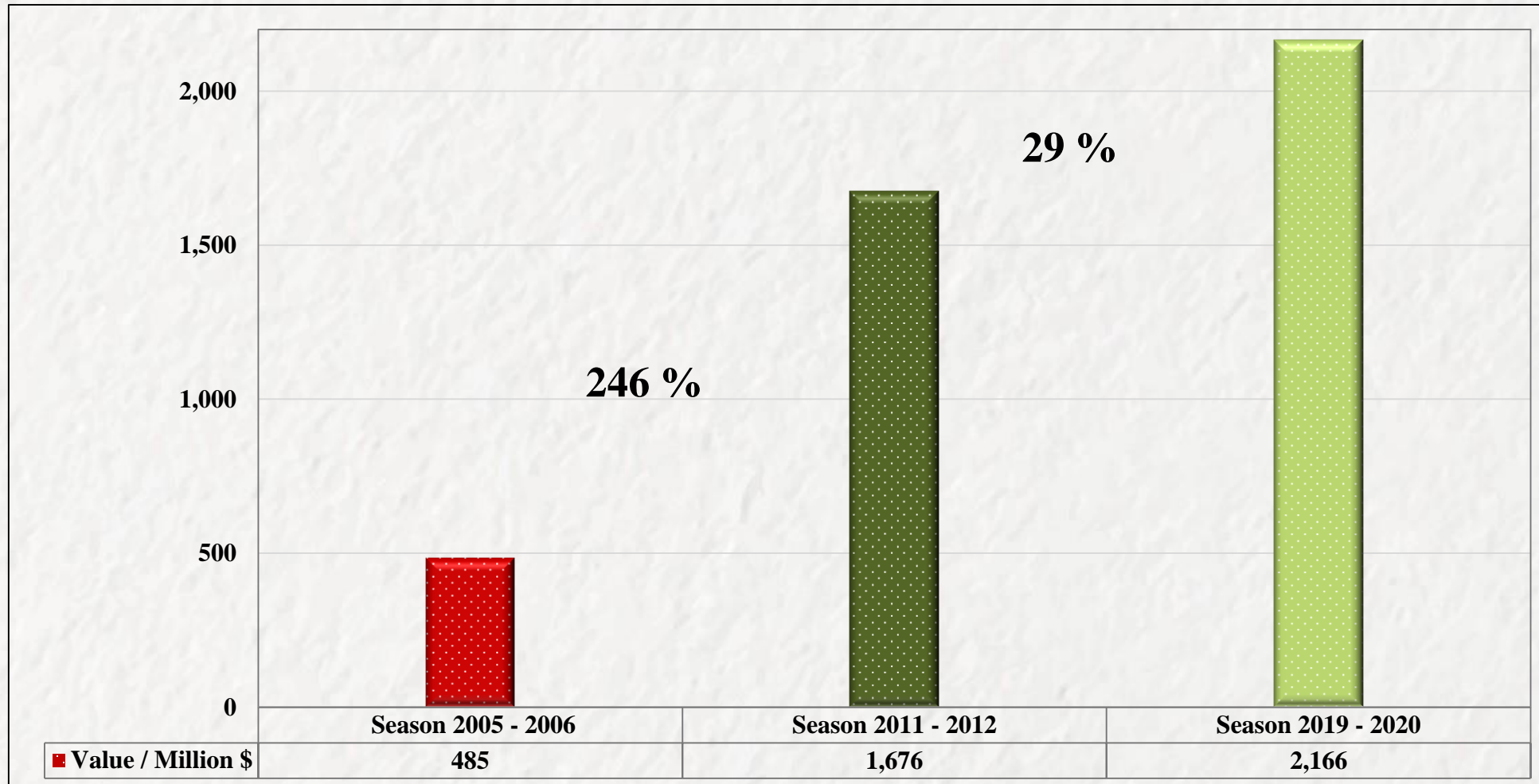


Source : GOEIC

The Export Season starts from August and ends in September of the following year



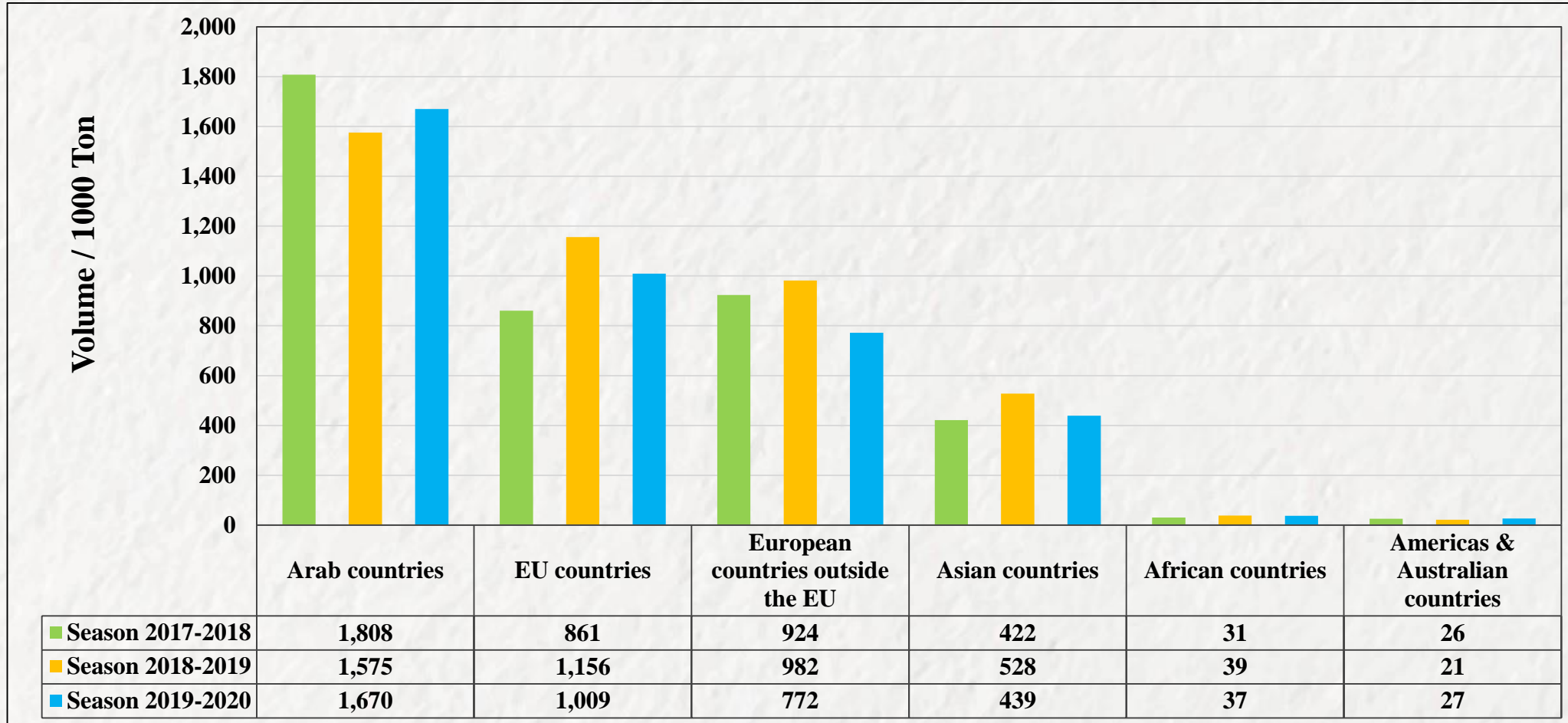
## Egypt's Exports of Agricultural Crops



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## Top Markets Imported Egyptian Agricultural Crops Last 3 Seasons

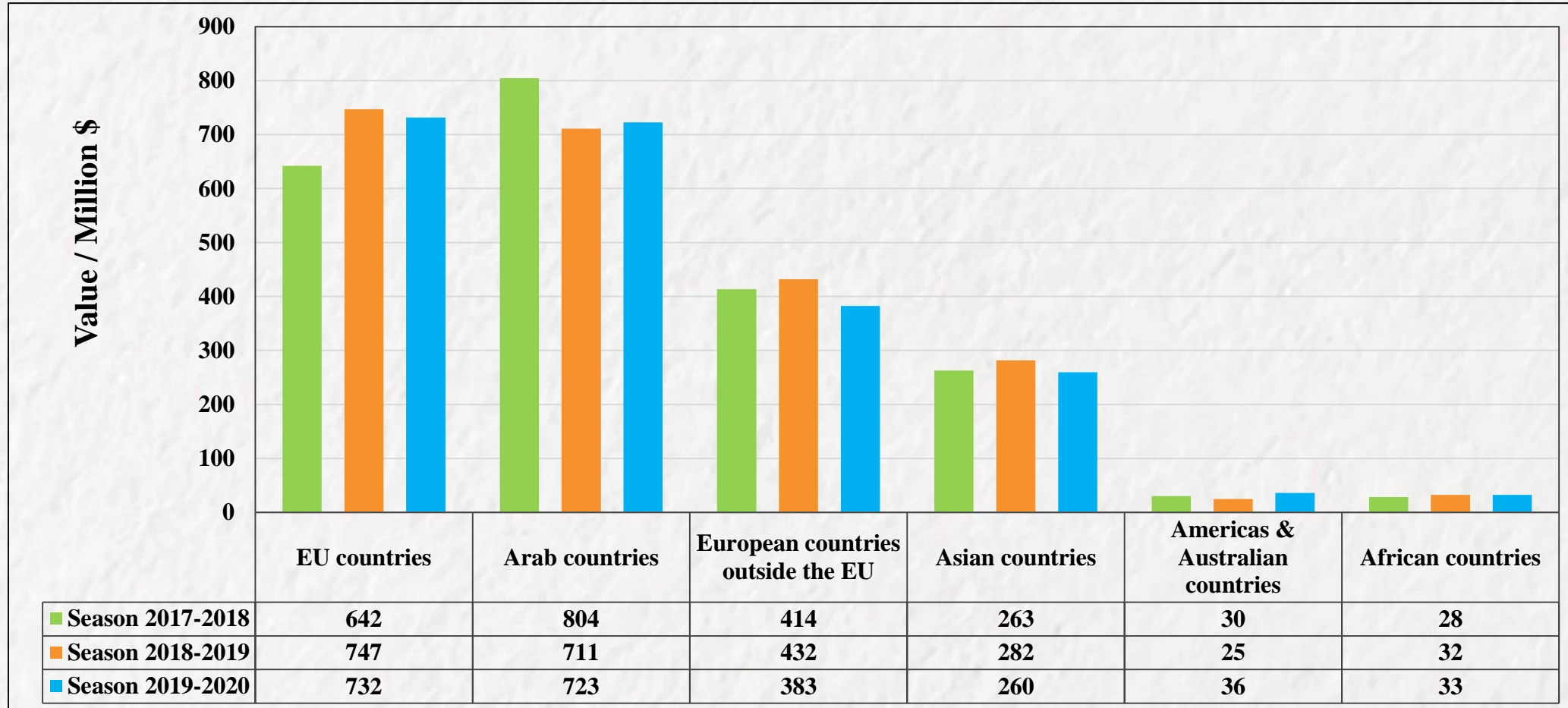


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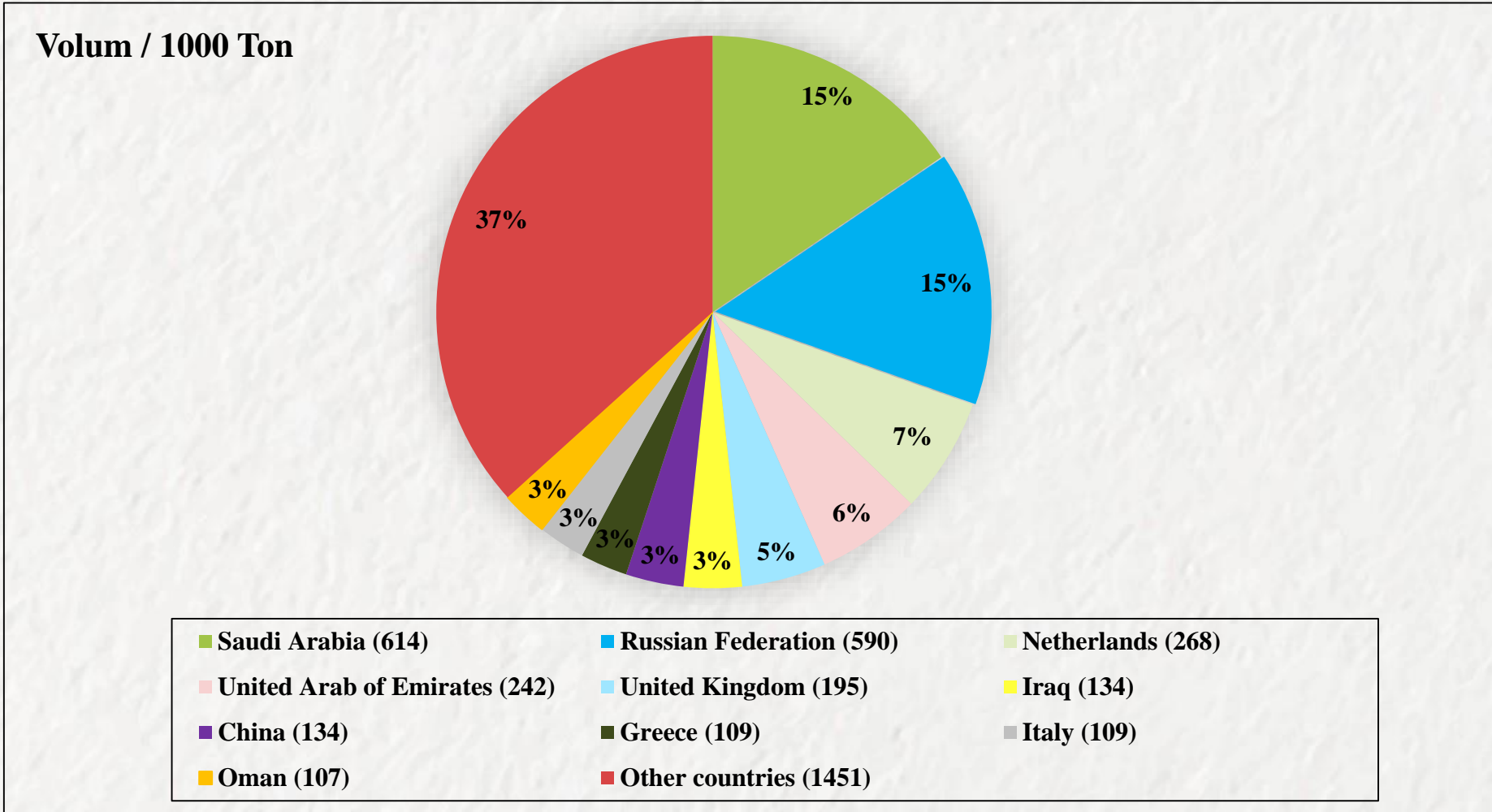
## Top Markets Imported Egyptian Agricultural Crops Last 3 Seasons



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## Top Countries Imported Egyptian Agricultural Crops - Season 2019/2020

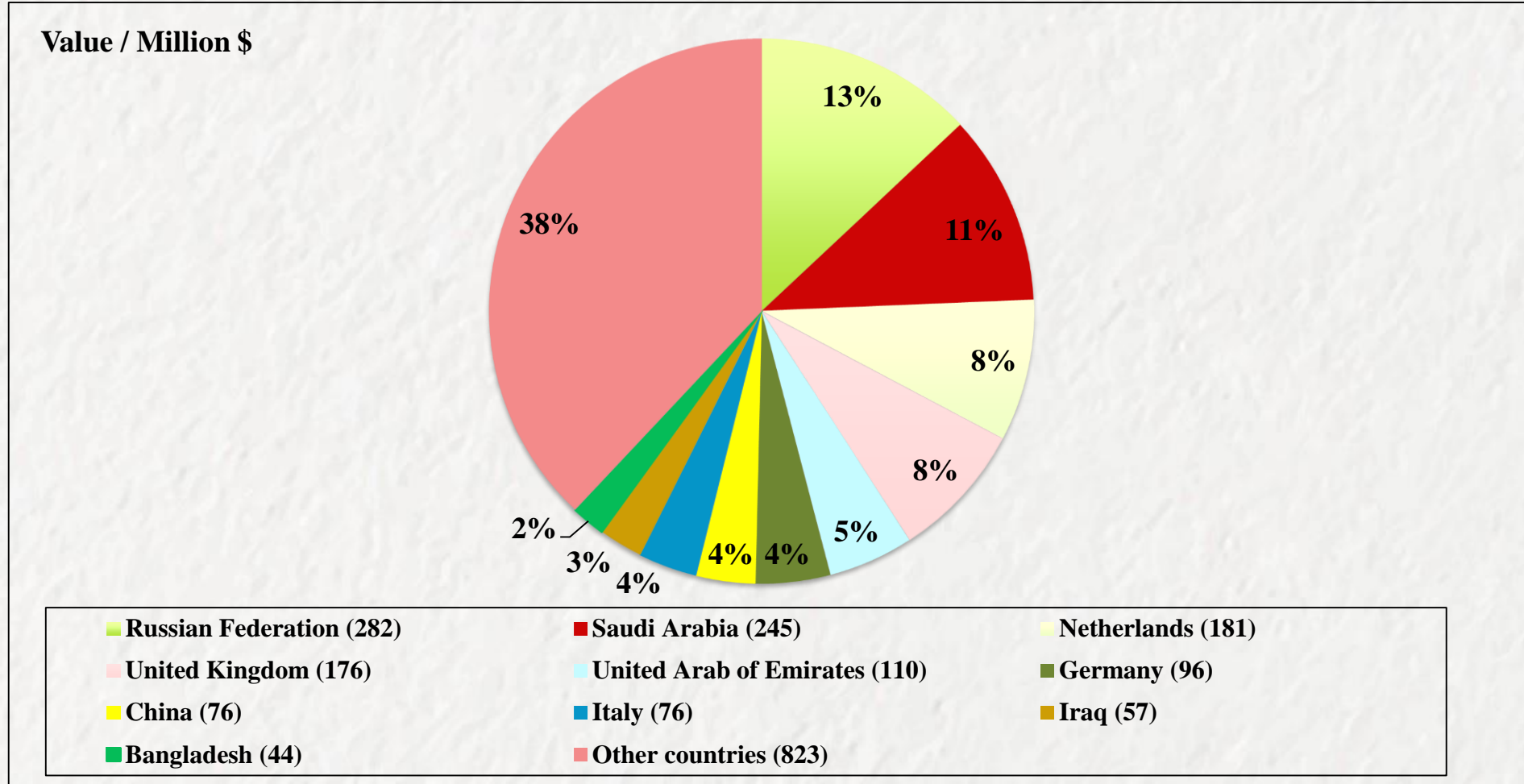


Source : GOEIC

The Export Season starts from August and ends in September of the following year



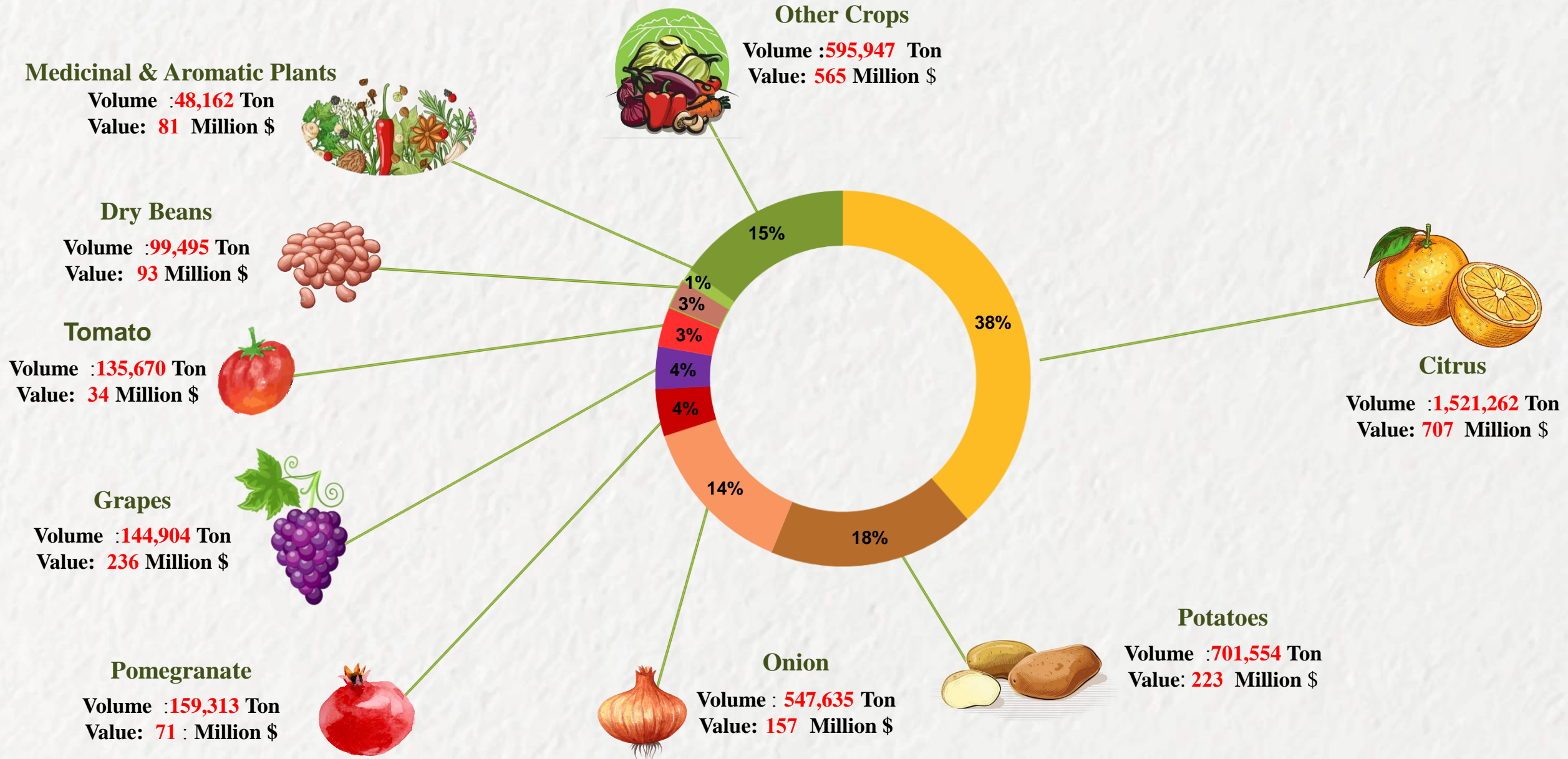
## Top Countries Imported Egyptian Agricultural Crops - Season 2019/2020



Source : GOEIC

The Export Season starts from August and ends in September of the following year

# Top Egyptian Agricultural Crops Exported Season 2019/2020



## Other Crops

Volume : **595,947** Ton  
Value: **565** Million \$



## Medicinal & Aromatic Plants

Volume : **48,162** Ton  
Value: **81** Million \$



## Dry Beans

Volume : **99,495** Ton  
Value: **93** Million \$



## Tomato

Volume : **135,670** Ton  
Value: **34** Million \$



## Grapes

Volume : **144,904** Ton  
Value: **236** Million \$



## Pomegranate

Volume : **159,313** Ton  
Value: **71** : Million \$



## Onion

Volume : **547,635** Ton  
Value: **157** Million \$



## Potatoes

Volume : **701,554** Ton  
Value: **223** Million \$



## Citrus

Volume : **1,521,262** Ton  
Value: **707** Million \$







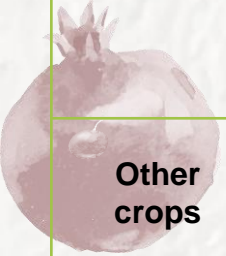
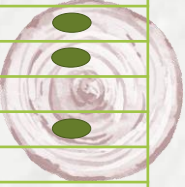
## ORANGESEXPONENTS

**Egypt is one Of the largest exporter of the Orange in the world, where it succeeded in exporting 1.4 million tons during the last season 2019/2020, We are currently opening up new markets to double Egyptian citrus exports.**



# Egyptian Agricultural Crops' Export Season

		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
<b>Fresh Vegetables</b>	Asparagus										●	●	●
	Artichoke	●	●	●	●							●	●
	Capsicums	●	●	●	●	●	●	●	●			●	●
	Carrots	●	●	●	●								●
	Cucumber	●	●	●	●	●	●	●	●	●	●	●	●
	Dry Garlic				●	●	●	●	●	●	●		
	Fresh Garlic	●	●	●	●								
	Green Beans	●	●	●	●	●	●			●	●	●	●
	Gallia Melon					●	●	●	●				
	Grapefruit	●										●	●
	Lettuce	●	●	●	●	●	●					●	●
	Onions (Yellow)		●	●	●	●	●	●	●				
	Onions (Red)				●	●	●	●	●	●	●	●	●
	Potatoes	●	●	●	●	●	●						●
	Peas	●	●	●									
	Sweet Potato								●	●	●	●	●
	Snow Peas (Snap Peas)	●	●	●	●							●	●
	Spring Onion	●	●	●	●	●				●	●	●	●
	Strawberry	●	●	●	●								●
	Tomatoes	●	●	●	●	●	●	●	●	●	●	●	●
<b>Fresh Fruits</b>	Avocado	●	●	●	●						●	●	●
	Cantaloupe			●	●	●							
	Grapes					●	●	●					
	Guava	●	●	●	●				●	●	●	●	●
	Lemons	●	●	●								●	●
	Mango								●	●	●	●	●
	Mandarin	●	●	●								●	●
	Nectarine			●	●								
	Orange (Naval)	●	●	●								●	●
	Orange ( Valencia)	●	●	●	●	●	●						
<b>Other crops</b>	Peaches			●	●	●							
	Pomegranate								●	●	●		
	Cut Flowers	●	●	●	●	●	●	●	●	●	●	●	●
	Dry Beans	●	●	●	●	●	●	●	●	●	●	●	●
	H.Dry Dates	●	●	●	●	●	●	●	●	●	●	●	●
	Herbs & Spices	●	●	●	●	●	●	●	●	●	●	●	●
Peanuts	●	●	●	●	●	●	●	●	●	●	●	●	





# THANKS!



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